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R. S. Mundle Dharampeth Arts & Commerce College, Nagpur

Certificate

This is to certify that this project 'An Analytical study of Apollo Pipes Ltd. Through Cash Flow Statements and Profitability Ratios' is the work carried out and developed by Ms. Vaishnavi Uskey in partial fulfillment for the award of the Degree of Bachelor of Business Administration during the academic session 2021-22 submitted to RTM Nagpur University under my guidance and supervision.

To the best of my knowledge the matter presented in this project report has not been submitted earlier for award of any Degree /Diploma to any other University.

Prof. Ajinkya Deshpande

Project Guide

External Examiner

Internal Examiner

Date: 13/05/2022

Importance of the study

profitability ratios offer entrepreneurs a way to evaluate their company's performance and compare it other similar businesses in their industry. Ratios measure the relationship between now or more components of financial statements. They are used most effectively when results over several periods are compared. Hence it is important to study the financial ratios of a company. It is important to calculate the profitability ratios as it helps us find a narrative. The profitability ratios calculated in this study helps us with various factors, which includes the most important being to estimated the profitability position of the company, the factor on which most of the important decisions are based on, secondly it proves us an Insight about how the company has actually been performing over the years. While making any important decisions from the perspective of both the insiders and outsiders studying the profitability ratios becomes very important. This study contains all the profitability ratios calculated including the Gross profit Margin, Net Profit Margin and Operating profit Marin. These ratios are calculated with help of appropriate facts and figures and lastly derived at solutions. The profitability ratios are calculated for a period of past five years and hence we can evaluate the performance of the company over the years.

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Working explicit numgement of HP India 1 at

Submitted to Rashitrasunt Tuladoji Malenej Nagpur University

IN PARTIAL FULFILLMENT OF THE REQUIRIEMENT FOR THE AWARD OF THE DEGREE OF

Bachelor of Business Administration

Under The Guidance Of Prof. - Ajinkya Deshponday

Submitted By Pankaj Gajanan Yedange



B. S. Muadle Dharampeth Arts & Commerce College Nagpur Department of BBA & BCCA 2021-22



R. S. Mundle Dharampeth Arts & Commerce College, Nagpur

Certificate

This is to certify that this project "Working capital management of HP India Ltd" is the work carried out and developed by Mr. Pankaj Gajanan Yedange in partial fulfillment for the award of the Degree of Bachelor Administration during the academic session of Business 2021-22 submitted to RTM Nagpur University under my guidance and supervision.

To the best of my knowledge the matter presented in this project report has not been submitted earlier for award of any Degree /Diploma to any other University.

Project Guide :- Prof Ajinkya Deshpandey

<u> CHAPTER – 3</u>

RESEARCH METHODOLOGY

Methodology includes the overall research procedures, which are followed in the research study. This includes Research design, the sampling procedures, and the data collection method and analysis procedures. To broad methodologies can be used to answer any research question-experimental research and non-experimental research. The major difference between the two methodologies lies in the control of extraneous variables by the intervention of the investigator in the experimental research.

OBJECTIVE OF THE STUDY

From this project we have a broad knowledge on different aspects of working capital management. Some of the aspects of working capital management are:

- Concepts of working capital management.
- Need of working capital.
- Types of working capital management.
- Operating cycle or working capital cycle
- Factors affecting working capital requirements.

Various components of working capital management



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PROJECT

On

A Study Employee Retention practices in IT sector with specific reference to L&T InfoTech

Submitted to

Rashtrasant Tukadoji Maharaj Nagpur University

IN PARTIAL FULFILLMENT OF THE REQUIREMENT FOR THE AWARD OF THE DEGREE OF

Bachelor of Business Administration

Under The Guidance Of

Prof. Mithila Wakhare

Submitted By

Abhijeet Anil Bisht

R. S. Mundle Dharampeth Arts & Commerce College, Nagpur Department of BBA & BCCA R. S.MundleDharampethArts & CommerceCollege, Nagpur

Certificate

This is to certify that this project 'A Study of Employee Retention practices in IT sector with specific reference to L&T InfoTech' is the work carried out and developed by Mr Abhijeet anil Bisht in partial fulfilment for the award of the Degree of Bachelor of Business Administration during the academic session 2021-22 submitted to RTM Nagpur University under my guidance and supervision.

To the best of my knowledge the matter presented in this project report has not been submitted earlier for award of any

Degree /Diploma to any other University.

Welchone 1310512022

Prof Mithila Wakhare

Project Guide

External Examiner

Internal Examiner

Date:

Data Analysis

DATA:

•Primary data: The data is basically acquired from 40 employees by using a questionnaire.

 Secondary data: The secondary data was collected through several articles, company prospectus and websites.



PROJECT

On

<u>"A STUDY ON 'WORK FROM HOME' DURING</u> COVID-19 ON IT SECTOR EMPLOYEES' WITH REFERENCE TO TCS, NAGPUR

Submitted to

Rashtrasant Tukadoji Maharaj Nagpur University

IN PARTIAL FULFILLMENT OF THE REQUIREMENT FOR THE AWARD OF THE DEGREE OF

Bachelor of Business Administration Under The Guidance Of Prof. Mithila Wakhare

Submitted By

Bandana Gewali



R. S. Mundle Dharampeth Arts & Commerce College, Nagpur

Department of BBA & BCCA

2021-22

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R. S. Mundle Dharampeth Arts & Commerce College,

Nagpur

Research Methodology

Objectives

1)To Study the importance of 'Work from Home'as a work strategy in TCS.

2) To analyse the different regular Work pattern and 'Work from Home' policy of TCS.

3)To study implementation of 'Work from Home'during COVID-19in TCS.

4)To study problems faced by employees during 'Work from Home'.

5)To study the problem faced by the company to implement 'Work from Home' and the benefit they received, if any.

Project report

On

A STUDY OF CONSUMER BUYING BEHAVIORS TOWARDS AMUL PRODUCT

Submitted to

Rashtrasant Tukadoji Maharaj

Nagpur University, Nagpur

IN PARTIAL FULFILLEMENT OF THE REQUIREMENT FOR THE AWARD OF THE DEGREE OF

"Bachelor of Business Administration"

Under The Guidance Of

Prof –Mr. Ajinkya Deshpande

Assistant Professor, Commerce

Submitted By

Sneha Mangal Wasnik



R. S. Mundle Dharampeth Arts & Commerce College, Nagpur Department of BBA & BCCA 2021- 22

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R. S. Mundle Dharampeth Arts & Commerce College, Nagpur <u>Certificate</u>

This is to certify that the project 'A Study of consumer buying behaviors towards AMUL product' is the work carried out and developed by Mr. / Ms. SnehaMangalWasnik in partial fulfillment for the award of the Degree of Bachelor of Business Administration during the reademic session 2021-22 submitted to RTM Nagpur University under my guidance and supervision.

To the best of my knowledge the matter presented in this project report has not been ubmitted earlier for award of Degree /diploma to any other University

rof. Mr.Ajinkya Deshpande

Assistant professor, commerce) roject Guide

Internal Examiner

External Examiner

Date: 13/05/22-

<u>RESEARCH METHODOLOGY</u>

Population: A population is usually a broad number of individuals or artifacts that is the main subject of a scientific inquiry. In this research, population are those who uses dairy production

A) Objective of the study

- 1. To identify the brand awareness, problems and level of satisfaction of the respondents in purchasing of Amul products.
- 2. To ascertain the factors influencing the purchase of Amul products.
- 3. To find out the socio- economic status of the consumers who is utilizing Amul products. 4. To know consciousness of individuals towards Amul items.
- 5. To know the inclination of Amul items with correlation with other serious brands.

B) Importance of the study

- 1. Brand awareness is important when launching new products and services, and it drives consumers' decisions when differentiating between competing companies.
- 2. It is important to know which type of factory influence the purchase of amul product
- 3. Consumer's behavior is the study of individuals, groups, or organizations and all the activities associated with purchase, use and disposal of goods and services. Consumer's behavior consists of how the consumer's emotions, attitudes and preferences affect buying behavior.
- 4. The amul model has helped India become the world's largest milk producer
- 5. Amul, the Indian dairy brand, is so trusted by all levels of society it does not do the sort of market segmentation other brands customarily undertake, but that trust has been built over decades, based on quality and local focus.